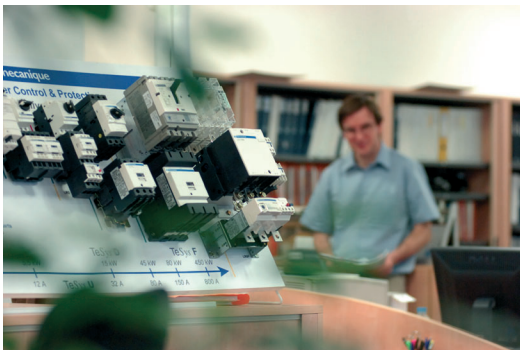


# Fundamentals of Industrial Control



## Target audience

Internal and external commercial staff, including:

- Telesales
- External sales
- Business Development
- Trade counter sales staff
- Technical support staff

## Prerequisite knowledge

- None

## Duration and delivery

- A one day course

Training code: IA10

## For further information or registration

- Contact us on 0870 608 8 608  
or email us on [GB-Industry-Training@gb.schneider-electric.com](mailto:GB-Industry-Training@gb.schneider-electric.com)

## Objectives

- Understand the fundamentals of industrial control
- Learn how to respond confidently to enquiries and situations you will encounter in the industrial marketplace
- Understand the need for motor starting and the common methods used

## Content

Introduction to electrical theory, including:

- Single and 3 phase
- AC and DC
- Power, current and voltage
- Protection and safety
- Environmental considerations
- Common terminology and jargon associated with industrial control
- Example applications

## Training and teaching method

- Presentations, discussions and demonstrations, with a large proportion of practical exercises and hands-on activities
- Products from our offer will be used to demonstrate or explain learning points throughout the day