

Automation Solutions



Target audience

Internal and external commercial staff, including:

- Telesales
- External sales
- Business Development
- Trade counter sales staff
- Technical support

Prerequisite knowledge

- Preferably you will have completed Essential Automation Low End Control and High End Control, Essential HMI, Essential VSD and Soft Starts, Essential Connectivity and Essential SCADA
- You will be required to complete a pre-course evaluation to ensure this is the right course for your requirements

Duration and delivery

- A one day course

Training code: IA67

For further information or registration

- Contact us on 0870 608 8 608 or email us on GB-Industry-Training@gb.schneider-electric.com

Objectives

- Understand Schneider Electric's Collaborative Control System (CCS) strategy that enables system integration from field devices to enterprise (business system)
- Understanding customer expectations of CCS
- Understand how today's CCS can go beyond just control to include, for example, Energy Management

Content

- Introduction to CCS architectures
- Networking
- An overview of information management
- Control system challenges, including Distributed Control System and Programmable Automation Control
- An overview of motor management
- An overview to Instrumentation and Energy Management
- Installed Base migration options

Training and teaching method

- Presentations, discussions and application case studies with an emphasis on solution selling scenarios
- Products from our offer will be used to demonstrate or explain learning points throughout the day